Subject: Buying new cars from dealers.... Posted by Speedy059 on Thu, 24 Sep 2009 23:52:58 GMT

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Yesterday I went to the dealer and bought my wife a new Toyota 2010 LX Camry and was able to haggle them down to the invoice price by pretty much saying I wasn't motivated to buy the dumb car and would only purchase it tonight if you ate the taxes on the purchase. I was surprised that I was able to persuade them in selling me the car so cheap (invoice price!!! - OK very close...) and am now wondering what it would be like for the Tundras? From what I've seen it looks like they are still in high demand and limited supply around the country, has anyone purchased a Toyota truck within the last 6 months? Where you able to get a cheaper price than MSRP?